

# KC WILSON & ASSOCIATES

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Dick Simon Yachts  
34571 Golden Lantern  
Dana Point, CA 92629

Dear Dick,

The summer of 2011 has been great! The new boat purchased through your brokerage with you as the salesperson exceeds my highest expectations. The kids and I have enjoyed our many hours on the water and in harbors we have visited. No problem getting everyone on board and comfortable. I no longer have wet clothes around with the washer and dryer and packing for the kids is easier and faster. Fewer things are left behind as well. I think we are out of the slip more than in, with no sight of stopping our travels.

As we look to the winter of 2011 I am not sure we will see any change in the use of the boat. The kids and I are talking about a Thanksgiving in Catalina and several more trips after that. We seem to not have any problems on the water in rough conditions. Our trip to the Channel Islands proved the boat can go anywhere and I look forward to coming down from Canada in 2015.

My fellow Yacht Club members enjoy the new boat. I have had 20 for dinner and with the features on board we have no problems in the galley or finding a place for everyone to sit, eat and enjoy the friendships. We have served as the committee boat for several races and no one seems to find the day aboard hard to take. I think the satellite TV helps with the time waiting for the boats to return.

The process of purchasing the boat was great. You listened to what I wanted to accomplish and then set things in motion. I know I was not always easy but in the end when I did what you told me to I got what I wanted.

The condition of my Navigator 50' was fantastic and your ability to work with the other broker to secure a sound purchase price was excellent and kept me within my budget. The process from the first day you peeked my interest to the day we set out to bring the SunChaser home was worth it all.

Feel free to give my name to anyone for a sound recommendation on how dealing with Dick Simon proves to be an excellent experience.

Thanks again for all your hard work and making my dreams come true.

With true respect,

  
KC Wilson